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# Annual Report 2005

## *A Letter from our President and Medical Director*

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Dear Friends:

The title of our annual report, *Can Do!*, is more than just a name, it is an attitude here at Magee Rehabilitation Hospital. Everyday our patients face adversity head on and summon up the strength from within to take the next step, sometimes literally, in their road to recovery. Our physicians, therapists, and staff members are truly exceptional in helping patients along the way by providing the support and care they need to return to independent and productive lifestyles.



I have personally witnessed many, many success stories in my 30 years here at Magee, and it is always reassuring to learn about another patient who has benefited from the great care we strive to provide at the Hospital. In the following pages, you'll learn about a few of those success stories.

We were proud to hear that A.J. Nanayakkara, a member of the Magee Eagles wheelchair rugby team, came back from the World Wheelchair Games in Rio de Janeiro, Brazil, with a gold medal. Bobbi Jo Torres, who was in a wheelchair for 11 years, defied the odds and is now walking again, taking her first steps at Magee's Riverfront Outpatient Center. Brian Newbert wanted to help fellow individuals with disabilities travel to recreational venues such as sports stadiums, museums, and concerts, so he started up a worthwhile transportation service. These three individuals demonstrated the Can Do attitude. In addition, each has volunteered as a peer mentor to offer much-needed advice and encouragement to patients at Magee.

Our programs and services also reinforce the Can Do attitude. The Constraint Induced Movement Therapy (CIMT), at Magee's Riverfront Outpatient Center, is offering new hope for stroke patients by helping to restore movement in their paralyzed arm by hindering their unaffected arm. This treatment is relatively new, and we are excited about the results we have seen thus far. In addition to CIMT, we are providing two other cutting-edge therapies: Locomotor Training, a rehabilitative approach using a body weight support treadmill system, and Bioness' Ness H200, a state-of-the-art device containing electrodes worn on the hand and forearm that helps return lost function to hands paralyzed by stroke. Magee is the only facility in the area that offers these three unique modalities.

This has been a great year for Magee as we continue to treat more patients and develop new and innovative services. We are able to provide these programs for our patients with the help of our three biggest fundraisers—the Jerry Segal Classic, Night of Champions, and the Humanitarian Award Dinner. All three surpassed expectations and set event records.

Our success is definitely a team effort. On behalf of our patients, Board members, staff, and volunteers, thank you for your continuing support to improve the lives of our patients.

Sincerely,

A handwritten signature in black ink that reads "William E. Staas, Jr., M.D." The signature is written in a cursive, professional style.

William E. Staas, Jr., M.D., FACP

# Financial Reports

## Financial Report for Fiscal Year 2005 and 2004

<b>PATIENT OCCUPANCY STATISTICS</b>	<b>2005</b>	<b>2004</b>
Admissions	1,760	1,730
Average length of stay (in days)	17	16
Total patient days	29,637	27,484
Percentage of occupancy	84.58	78.44
Outpatient units of service	59,729	58,625
 <b>OPERATIONAL DATA (IN DOLLARS)</b>		
<b>Patient Services Revenue</b> (percentage of revenue)		
Daily room and board (45%)	\$39,956,153	\$28,472,706
Outpatient (10%)	8,835,861	6,524,995
Departmental services to patients (45%)	<u>39,743,667</u>	<u>24,320,437</u>
Total	88,535,681	59,318,138
 <b>Other Operating Revenue:</b>		
Net assets released from restriction, used for operations	763,751	974,560
Cafeteria, parking lot, education programs, and management and consulting services, subsidies	<u>3,961,901</u>	<u>3,772,566</u>
<b>TOTAL REVENUE</b>	<u>93,261,333</u>	<u>64,065,264</u>
 <b>Revenue Deductions:</b>		
Contractual losses	43,954,566	23,545,714
Hospital free care for qualifying patients and allowances for patients who are unable to meet hospital costs	201,690	319,362
Total government program reimbursement shortfall	<u>2,693,983</u>	<u>2,536,740</u>
Total	<u>46,850,239</u>	<u>26,559,059</u>
 Operating Expenses (percentage of expense)		
Salaries (62%)	26,746,039	23,014,703
Depreciation & amortization (4%)	1,867,940	1,654,016
Other expenses (34%)	<u>14,350,674</u>	<u>13,350,489</u>
Total	<u>42,964,653</u>	<u>38,019,208</u>
<b>TOTAL OF DEDUCTIONS AND EXPENSES</b>	<u>89,814,892</u>	<u>64,578,267</u>
<b>NET REVENUE FROM OPERATIONS</b>	3,446,441	(513,003)
 <b>COMMUNITY SUPPORT</b>		
Income from the Anna J. Magee Trust	\$1,515,000	\$1,731,000
Unrestricted gifts and contributions	189,032	127,126
Restricted contributions and grants	<u>1,374,834</u>	<u>1,031,136</u>
Total	<u>\$3,078,866</u>	<u>\$2,889,262</u>
 <b>COMMUNITY EXPENDITURES</b>		
hireAbility and Legal Clinic for the Disabled	\$121,227	\$133,661
Medical Education	687,104	461,901
Wheelchair Athletes	100,474	87,595
Community Benefit Programs and Needy Individuals	<u>1,809,553</u>	<u>1,955,928</u>
Total	<u>\$2,718,358</u>	<u>\$2,639,085</u>